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Our Main Shop is Convenient for Customers and Friends

who drive or walk. It is located on Depot Avenue, just off Route 28, and only a square or two from the heart of Falmouth. Fall bulbs are here to meet your immediate needs; some of the hardy plants are here, too. Evergreens and shrubs are taken from our nursery fields a little farther out on No. 28. All of your purchases can be packed so you can take them in your car—or we will deliver within a reasonable distance.

H. V. LAWRENCE, FALMOUTH, MASS.

Return Postage Guaranteed

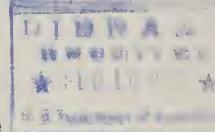
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FALMOUTH, MASS.
Permit No. 3



U. S. Dept. of Agriculture

Washington, D. C.

Attention D. IN. Shoemaker



It's Time to Order Bulbs for Spring Gardens



Darwin Tulips

May-Flowering or Cottage Tulips

In general this group covers the earliest flowering varieties and those that show the lighter and brighter colors. The flower-stems vary from 18 to 26 inches or more in length, thus making them desirable for cutting.

Ægir. Bright cochineal-red. 85 cts. per dozen.
Albino. Pure white; large. \$1.25 per dozen.
Inglescombe Yellow. Canary. (See color illustration, page 3.) 70 cts. per dozen.

Mrs. Moon. Deep yellow; petals reflexed. (See color

illustration, page 3.) 85 cts. per dozen.

Picotee. Creamy white, margined with carmine-rose.

75 cts. per dozen.

Salmon Queen. Salmon-rose. 75 cts. per dozen.

Mixture of May-flowering Tulips. 80 cts. per

dozen, \$6 per 100. SIRENÉ. A Lily-flowering Tulip showing rich rose-

pink coloring. 85 cts. per dozen.

Breeder Tulips

A class of late-flowering Tulips. The colors are soft and delicate, blending well with other varieties. Particularly are the Breeders adapted to groups of a dozen or more in the shrubbery border.

Dom Pedro. Dark mahogany. (See color illustration, page 3.) 85 cts. per dozen.

Jaune d'Œuf. Coppery yellow, shading lilac. 80 cts.

Louis XIV. Dark purplish bronze. 85 cts. per dozen. Panorama. Deep orange-red. (See color illustration, page 3.) 80 cts. per dozen.

St. James. Brown, shaded or edged with lavender and purple. 85 cts. per dozen.

Mixture of Choice Breeder Tulips. 75 ets. per

dozen, \$6 per 100.

Double Early Tulips

Couronne d'Or. Golden yellow shaded orange. One of the best, 85 cts. per dozen.

Electra. Violet-rose. 85 ets. per dozen.

El Toreador. Orange-red with border of yellow. 75 cts. per dozen.

Mr. Van der Hoef. Deep golden yellow. 70 cts. per

Murillo. White, changing to rose. 70 cts. per dozen. Tearose. Yellow, shaded apricot. 75 cts. per dozen. Tournesol. Red, yellow border. 80 cts. per dozen. Triumphator. Rose-pink. 85 cts. per dozen. Mixture of Double Early Tulips. 70 cts. per dozen, \$5.50 per 100.

Fantasy Tulip

A new Parrot Tulip which has created a sensation because of its form and color. The large flowers are rosy pink, shaded with lighter pink, and have a midrib of apple-green. \$1.50 per dozen.

HEN the snow begins to disappear in Spring, the Snowdrops, the Seillas, and the Crocus come forth to greet the gardener who wisely planned—and planted—the bulbs in early fall. The floral pageant continues to increase in beauty as the Daffodils and Jonquils join the parade, followed by the early Tulips, and finally ending in June with the Darwins' gorgeous display. The gardener should remember that fall is the only safe time for planting Dutch Bulbs. and the best time for Madonna (Candidum) Lilies and many hardy perennials and rock-plants. Fall is the ideal time to transplant large evergreens, flowering shrubs, and to make a "living fence" of Japanese Yew and similar low-growing evergreens. So we say, do not delay until Spring. Plants get a good start before the ground freezes if set this fall.

Darwin Tulips

These Tulips bloom in late May and early June. They are tall growers, varying from 20 to 30 inches in length of stem. In addition to their value in the garden, they are especially useful for cutting.

Baron de la Tonnaye. Bright rose with a margin of blush. 75 cts. per dozen. Bartigon. Fiery crimson. 70 cts. per dozen.

Clara Butt. Soft pink. (See color illustration, page 2.) 70 cts. per dozen.

Farncombe Sanders. Rosy scarlet. (See color illustration, page 2.) 70 cts. per dozen.

Feu Brillant. Scarlet. (See color illustration, page 2.)

Le Notre. Vivid rosy pink. 75 cts. per dozen.

Mme. Krelage. Lavender-pink, margined with silvery rose. 75 cts. per dozen.

Mrs. Thorbecke. Winc-color. (See color illustration, page 3.) 85 cts. per dozen.

Pride of Haarlem. Carmine-red. (See color illustration, page 2.) 70 cts. per dozen.

Princess Elizabeth. Deep rose, with lighter edge.

75 cts. per dozen. Rev. H. Ewbank. Lavender-violet. 75 cts. per dozen. William Copland. Rosy lilac. Early. 70 cts. per

William Pitt. The earliest dark crimson Darwin. 75 cts. per dozen. Mixture of Choice Darwin Tulips. 65 cts. per dozen,



Paper-White Narcissus

Easily grown indoors. Set the bulbs in a bowl, surround them with pebbles, and fill with water. Make plantings at intervals of two to three weeks. 60 cts. per dozen.

Miscellaneous Bulbs

Candystick Tulip. Tulipa clusiana. (See color illustration, page 3.) \$1 per dozen.

Water-Lily Tulip. Tulipa kaufmanniana. (See color illustration, page 2.) \$1 per dozen.

Guinea-Hen Flower. Fritillaria meleagris. Blooms in corby April. Element Lellahand meleagris.

in early April. Flowers bell-shaped, reddish brown and purple. Valuable in rock-gardens. 50 cts. per

dozen, \$3.50 per 100.

Grape Hyacinth. Muscari. Flowers blue. Best shown in groups of not less than a dozen. 45 cts. per dozen, \$3 per 100.

Blue Squills. Scilla sibirica. Excellent for rock-gardens. Flowers deep blue, in very early Spring. 50 cts. per dozen, \$3.50 per 100. **Spanish Bluebell.** Scilla campanulata. Flowers blue,

bell-shaped. Thrives under evergreens, particularly under the pines. 50 cts. per dozen, \$3.50 per 100. Snowdrop. Galanthus nivalis. Spring's first flowers. Pure white. 40 cts. per dozen, \$2.50 per 100.

Narcissi

Nareissi, or Daffodils, are probably the most popular of the Spring-flowering bulbs. The colors vary from solid golden yellow to those with a yellow trumpet and white perianth, and then to the smaller buneh-flowered varieties with white perianth and yellowish cups.

TRUMPET VARIETIES

Emperor. Trumpet golden yellow; perianth primrose. (See color illustration, page 2.) \$1.50 per dozen.

Glory of Sassenheim. Trumpet golden yellow; perianth sulphur-yellow. \$1.50 per dozen.

Golden Spur. Deep yellow. \$1.25 per dozen.

King Alfred. Golden yellow; extra large. (See color illustration, page 2.) \$2 per dozen.

Lucifer. Orange cup and white perianth. (See color.)

Lucifer. Orange cup and white perianth. (See color illustration, page 3.) \$1.50 per dozen.

Martha. Very fine bicolor. \$1.50 per dozen.

Minister Talma. Similar to King Alfred but the flowers are smaller. \$1.50 per dozen.

Sir Watkin. Trumpet sulphur-yellow; yellow cup. (See color illustration, page 3.) \$1.50 per dozen. **The First.** Giant sulphur-yellow; very early. \$2.50

per dozen. Von Sion. The old-fashioned double Daffodil; yellow. \$1.25 per dozen.

Campernelle rugulosus. The true Jonquil with small fragrant flowers. \$1.25 per dozen.

Poetaz Hybrid Narcissi

Under this heading comes the class that carries the All varieties, \$1.25 per dozen

Abundance. Perianth creamy white; yellow cup. Admiration. Perianth yellow; orange cup. Boerhaave. Perianth pure white; yellow cup. Frans Hals. Perianth white; golden yellow cup. Orange Cup. Perianth creamy white; orange cup. Dante. Poeticus type. Flowers extra large; perianth

white; orange cup.

Hyacinths

Easily grown in the garden. Will also bloom indoors if bulbs are potted, set away in the dark for several weeks, and gradually brought to the

All varieties, 15 cts. each, \$1.50 per dozen L'Innocence. Pure white. Extra fine. General de Wet. Light pink; extra large. Gertrude. Compact, rose-pink truss. Grand Maitre. Deep porcelain-blue. La Victoire. Rosy red. (See color illustration, page 2.) King of the Yellows. Deep primrose-yellow.

MINIATURE HYACINTHS

These smaller bulbs may be used for forcing or for large plantings in the garden. We offer three varieties. L'Innocence, Gertrude, Grand Maitre, at the special price of 10 cts. each, \$1 per dozen.



Hyacinths



DARWIN TULIPS

CLARA BUTT. One of the most popular Darwins. The color is light pink—almost an apple-blossom-pink. Flowers large, on long stems, making it desirable for cutting and for the garden. 70 cts. per dozen.

FEU BRILLANT. Here is another splendid Tulip that is at its best The color is brilliant scarlet, even brighter than the picture.



Farncombe Sanders

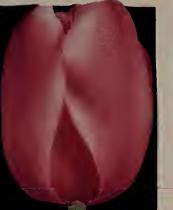
This very rich scarlet Darwin Tulip fills a high place in every bulb-garden. It has few rivals, no superiors, and makes friends every-

70 cts. per dozen.



Madonna Lilies

The pure white flowers of Lilium candidum are among the most beautiful and stately of our garden treasures. Blooming in June, with the delphiniums, they are admirably adapted to floral decorations of all kinds. The bulbs grow well in the sandy soil of New England. Extralarge bulbs, 40c. each, \$3.50 for 10, \$30 per 100.



Clara Butt

Rev. H. Ewbank

is one of the most unusual members of the family. The flowers are

broad and it is not quite so tall as

75 cts. per dozen.

\$2 per dozen.

Emperor Narcissus

\$1.50 per dozen. GIANT- CROCUS

Blue, White, Yellow, Striped, and Mixed, 50 cts. per dozen,

other Darwins.

This vivid heliotrope-lilac Tulip



Feu Brillant





You Should Plan Now for Spring Flowers

THANKSGIVING DAY, the midwinter holidays, and then—Spring. It's only a short time, so your thoughts must now turn to the Spring garden. The bulbs are all here, and of the usual Lawrence quality. We know you will be satisfied.

Likewise, we would emphasize the wisdom of securing bulbs, plants, evergreens, and similar material at the earliest minute. You may not wish to plant at once, but you should place your order for delivery at the desired time. You will be protected against disappointment and a possible increase of prices.



	Each	Doz
L'Innocence. Pure white	\$0.15	\$1.50
General de Wet. Light pink	.15	1.50
Gertrude. Rose-pink	.15	1.5
Grand Maitre. Blue	.15	1.5
La Victoire. Deep pink. (See illus-		
tration.)	.15	1.5
King of the Yellows. Primrose	_	
yellow	.15	1.5
.,		

Hardy Plants will continue the blooming season until frost. No garden has too many. See page 4.



Dutch bulb-growers say this is the best Darwin for beds and borders on account of its brilliant color and the size of its flowers. We quite agree with their opinion. 70 cts. per dozen.



Scatter the bulbs freely over the lawn, then tuck them under the sod—in Spring you will have a carpet of color. Or, use Crocus as a border or solid bed. King Alfred Narcissus Please see page 1 for complete list of Narcissus



Chionodoxa Luciliæ The "Glory-of-the-Snow" eep blue with a white center. 35 cts. per dozen, \$2.50 per 100.



Emperor Narcissus

A novelty because of form and color. It is especially useful in rock-gardens. They cost little but make a splendid display.



Tulipa Kaufmanniana



One of the gayest Hyacinths that is likely to be found in any garden, yet is a pleasing deep pink—not gaudy in the least. 15 cts. each, \$1.50 per dozen.



Inglescombe Yellow

This May-flowering or Cottage Tulip is often called the "Yellow Darwin." The rich canary-yellow makes a brilliant garden display.

70 cts. per dozen.



Panorama

One of the newer orange-andred Breeder Tulips. Flowers large, carried on long, erect stems; valuable for cutting.

80 cts. per dozen.



every Spring garden.

Breeder Tulip

DOM PEDRO. A glowing mahog-any- or bronze-brown, entirely distinct from any other of the

class. Used with Tulips of a lighter color, the contrast is

Darwin Tulip

MRS. THORBECKE. This dark

wine-colored Darwin is one of the newest Tulips brought out

one which deserves a place in

most marked.

85 cts. per dozen.

Mrs. Moon

Another lovely Cottage variety that has become immensely popular. The extra-large, pure yellow flowers are slightly fragrant.

85 cts. per dozen.

Sir Watkin Narcissus

Other varieties of Narcissus are listed on page 1





Sibirica. One of Spring's earliest flowers. The color is sky-blue, and the daintiest blooms that you can imagine. You ought to use them by the hundred.

50c. per dozen, \$3.50 per 100.

showy. \$1.50 per dozen.

Campanulata. Drooping, bell-shaped flowers, which are a purplish blue. Stems a little longer than those of S. sibirica. 50c. per dozen, \$3.50 per 100

SCILLAS



Scilla campanulata



Regal Lilies

No Lily is easier to grow—it thrives anywhere. The flowers are fragrant, trumpet-shaped, white, flushed yellow, and have a purple stain on outer petals. It is a most satisfactory Lily for our New England climate. Large bulbs, 40 cts. each, \$3.50 for 10, \$30 per 100.





Tulipa Kaufmanniana

\$1 per dozen.





Candystick Tulip

Lucifer Narcissus

Candystick Tulip

MINIATURE HYACINTHS A small-sized bulb for forcing or garden planting.

Please note that in all cases six bulbs will be

sold at the dozen rate.

L'Innocence. Pure white Gertrude. Rose-pink. Grand Maitre. Blue.

Each Doz. \$0.10 \$1.00

Evergreens Have Never Been Better Nor Offered at Such Modest Prices

In days gone by people thought Evergreens were the "diamonds" of the garden because of the high prices. Those days are gone. Evergreens cost no more than good shrubs, and in most plantings are far more useful. You can now change your garden groups in the same fashion as you change furniture or decorations of your home. Notice our special fall prices, and remember that you can get five trees at the ten rate, twentyfive at the hundred rate.



The Japanese Yew is the finest evergreen that can be used in landscape work. It is ideal in a small place and on large estates there is always room for a dozen or a hundred. Heat or cold does not affect it; the foliage is deep rich green; the red berries in fall give a touch of contrasting color. At our special fall prices you certainly can afford several specimens to give added value to your home. Each 10 100 15 to 18 in. \$1 50 \$12 50 \$100 00 18 to 24 in. 2 00 17 50 150 00 2 to 2½ ft. 3 00 27 50 250 00 2½ to 3 ft. 5 00 45 00

Upright Japanese Yew

Makes the best ornamental hedge. Can be clipped or permitted to grow naturally. Sheared plants, 18 to 24 in. high, \$15 for 10, \$125 per 100.

Taxus cuspidata nana

This dwarf form of Japanese Yew makes a mass of dark green foliage. Just as hardy as the taller form.

2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	Each 10	100
12 to 15 in	\$1 75 \$16 00	\$150 00
15 to 18 in		
18 to 24 in	3 50 32 50	300 00
$2 \text{ to } 2\frac{1}{2} \text{ ft.} \dots$	5 00 47 50	



ARBORVITAES FOR HEDGES

Three types of Arborvitæs can well be used as screens or hedges. These grow well in New England and will be entirely satisfactory.

		Arborvitæ.							
	bright gr	een in summ	er,	assur	ning	a br	onzy	tone	in
	the fall a	nd winter.		Εa	ich	10)	100)
						\$9	00	\$80	00
1	2 to 3 ft			1	25	11	00	100	00
	3 to 4 ft			1	75	15	00	125	00

Pyramidal Arborvitæ. T. occidentalis pyramidalis.						
Rather slender in gro	wth, much	resemb	ling the			
Red Cedar.						
2 to 3 ft	\$1 00	\$9 00	\$80 00			
3 to 4 ft	1 25	11 00	100 00			
4 to 5 ft	1 75	15 00	125 00			

Globe Arborvitæ. 1. occ	adentalis -	globosa.	Lompact,
bushy, and ball-shaped	in form.	May be	used for
low hedge or border.	Each	10	100
15 to 18 in			
18 to 24 in	1 25	11 00	100 00

In addition to the evergreens here mentioned we can supply extra-fine specimens of Red, White, Scotch and Austrian Pines, Boxwood, Junipers, Retinosporas, Spruces, Firs, Rhododendrons, Azaleas, and many others, at attractive bargain prices. You take no chances when buying bulbs, trees, shrubs, or plants from us. We guarantee quality, service, and our prices are rock-bottom.

HARDY PLANTS

Hundreds of Kinds Ready for Fall Planting

Here are twelve of the most desirable for New England gardens. Many other kinds, new introductions and old favorites, available in our nurseries.

- AQUILEGIA, Long-spurred Hybrids, Mrs. Scott Elliott's Strain. These new Columbines are the finest that we have seen. The flowers are large and in a great variety of colors. 25 cts. each, \$2 for 10, \$18 per 100.
- **DELPHINIUM, Choice English Strains.** Grown from seed of the best named varieties. Mixed colors only. 30 cts. each, \$2.50 for 10, \$20 per 100.
- DIANTHUS plumarius, Bristol Hybrids. These famous Bristol Pinks have been introduced within the past five years. Three colors only, pure white, rose pink, and white with crimson eye. 30 ets. each, \$2.50 for 10, \$20 per 100.
- GYPSOPHILA paniculata, Bristol Fairy. The flowers of this double Baby's-Breath are snowy white and are produced all summer. 50 cts. each, \$4.50 for 10, \$40 per 100.
- **HEUCHERA** sanguinea rosmondi. Coral-pink flowers from June to September on long stems. 40 cts. each, \$3.50 for 10, \$30 per 100.
- JAPANESE IRIS, Purple and Gold. White petals marked with violet-purple, tipped violet, and has a golden throat. 35 cts. each, \$3 for 10, \$25 per 100.
- **HEMEROCALLIS thunbergi.** Japanese Day-Lily. Primrose-yellow. June and July. 25 cts. each, \$2 for 10, \$18 per 100.
- NEPETA mussini. Lavender-blue flowers from May until fall. Foliage soft gray. Valuable for rock-gardens. 25 cts. each, \$2 for 10, \$18 per 100.
- PHLOX, E. I. Farrington. Bright salmon-pink, shading to soft pink. Long stems excellent for cutting. 30 cts. each, \$2.50 for 10, \$20 per 100.
- PLATYCODON grandiflorum. Balloon Flower. Dark blue bell-shaped flowers all summer. 25 cts. each, \$2 for 10, \$18 per 100.
- **THERMOPSIS carolinianum.** Bright yellow flowers in June and July. Similar to the lupins. 25 cts. each, \$2 for 10, \$18 per 100.
- VERONICA longifolia subsessilis. Deep blue flowers are carried on long stems through August and September. 30 cts. each, \$2.50 for 10, \$20 per 100.

5 EACH of these 12 Hardy Perennials (60 plants in all) \$12

1 each of these Hardy Perennials for \$3

SCOTCH HEATHER. Extra-fine varieties. Several popular kinds. \$35 per 100.